

FIG. 1: FRAMEWORK FOR ACCESS INTELLIGENCE SYSTEMS

A method to map out or architect a "knowledge use environment", such that the "outcome space" in which a "goal directed user" operates, is meaningfully and effectively aggregated and presented in the form of a navigation and user directive system (described in concurrently filed patent application entitled "Systems and Methods for Directed Knowledge Management using the Disha Platform")

A framework to capture, store, distribute and retrieve data and knowledge across a goal-community (such as a commercial organization) of such goal-directed users (described in concurrently filed patent application entitled "Systems and Methods for Development of an Interactive Document Cluster Network of Knowledge")

A method to translate such outcomes into user-meaningful knowledge structures and the engines to disaggregate information currently organized around the structures embedded in content and reaggregate it around the goal relevant structures employed by individual users in order to achieve their numerous outcomes (described in concurrently filed patent application entitled "Systems and Methods for Visual Optimal Ordered Knowledge Learning Structures")

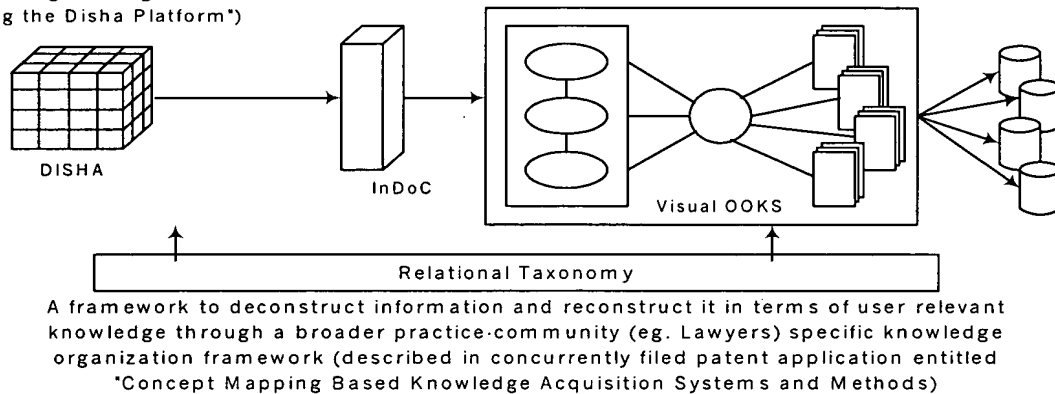


FIG. 2: BASIC COMPONENTS OF ACCESS INTELLIGENCE SYSTEMS

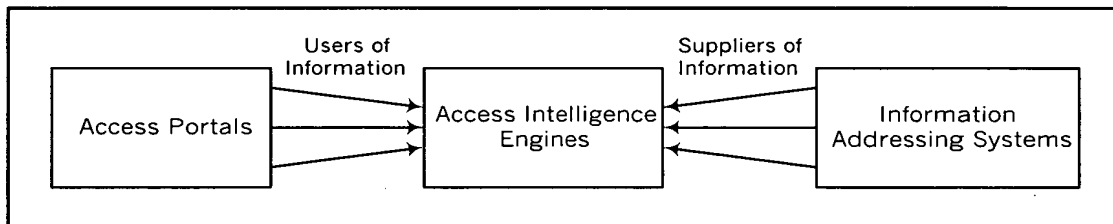


FIG. 3: FRAMEWORK FOR ACCESS PORTALS

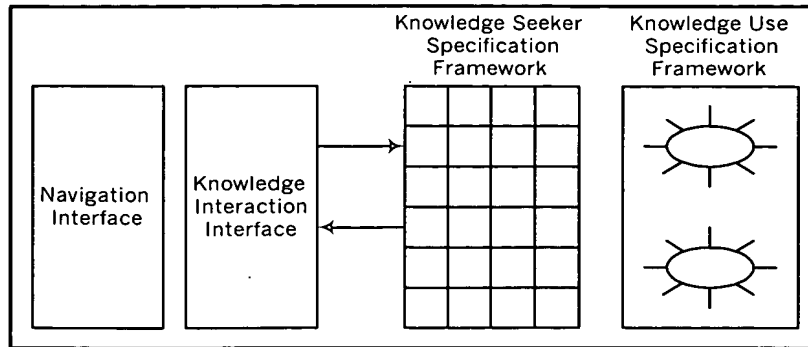


FIG. 4: METHOD UNDERLYING DEVELOPMENT OF ACCESS PORTAL DEVELOPMENT PLATFORM

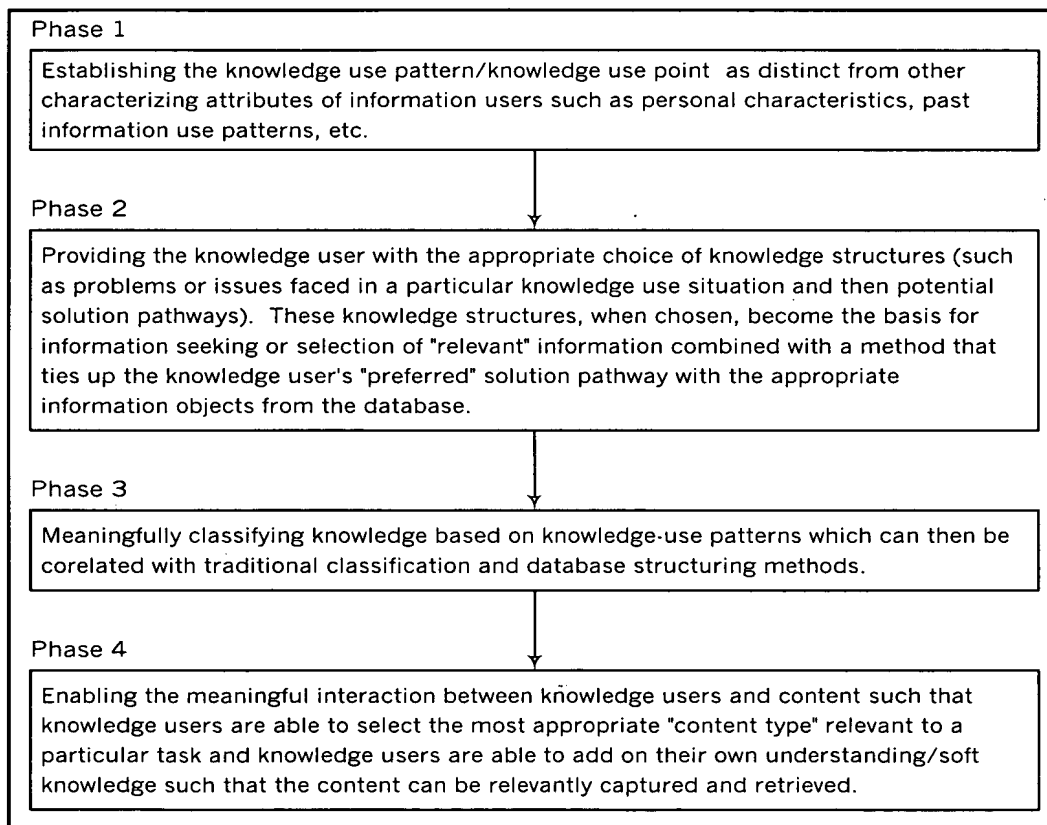


FIG. 5: THE INFORMATION ADDRESSING SYSTEM

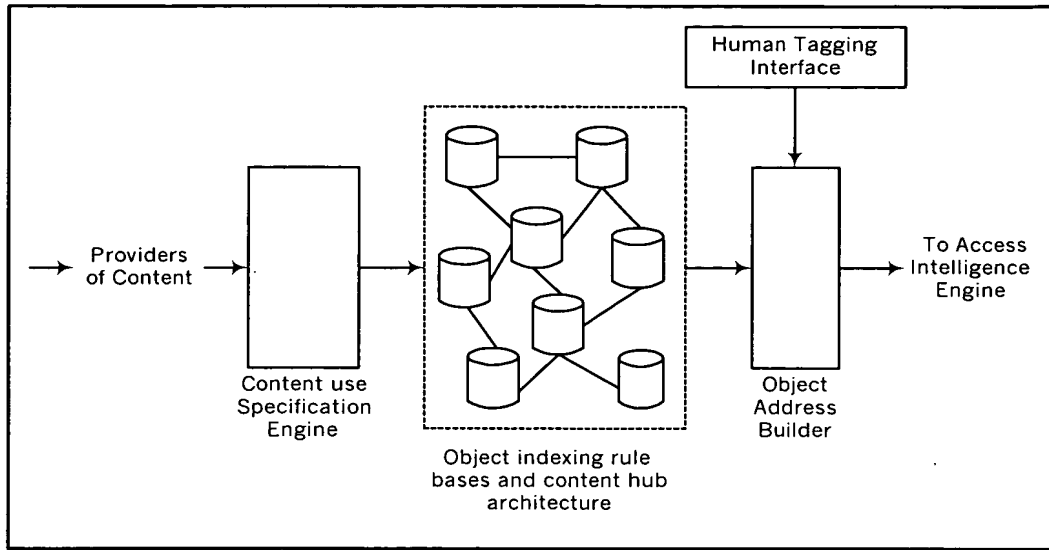


FIG. 6: THE KNOWLEDGE EXCHANGE

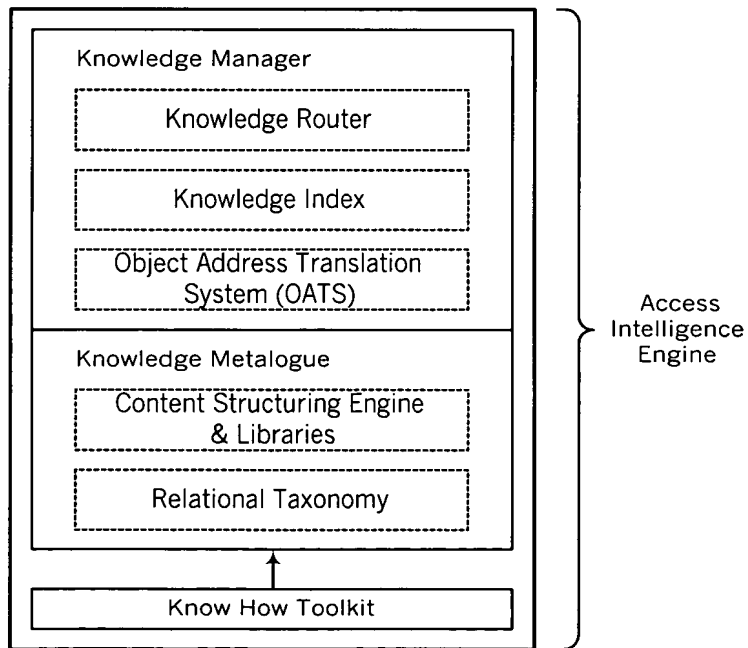
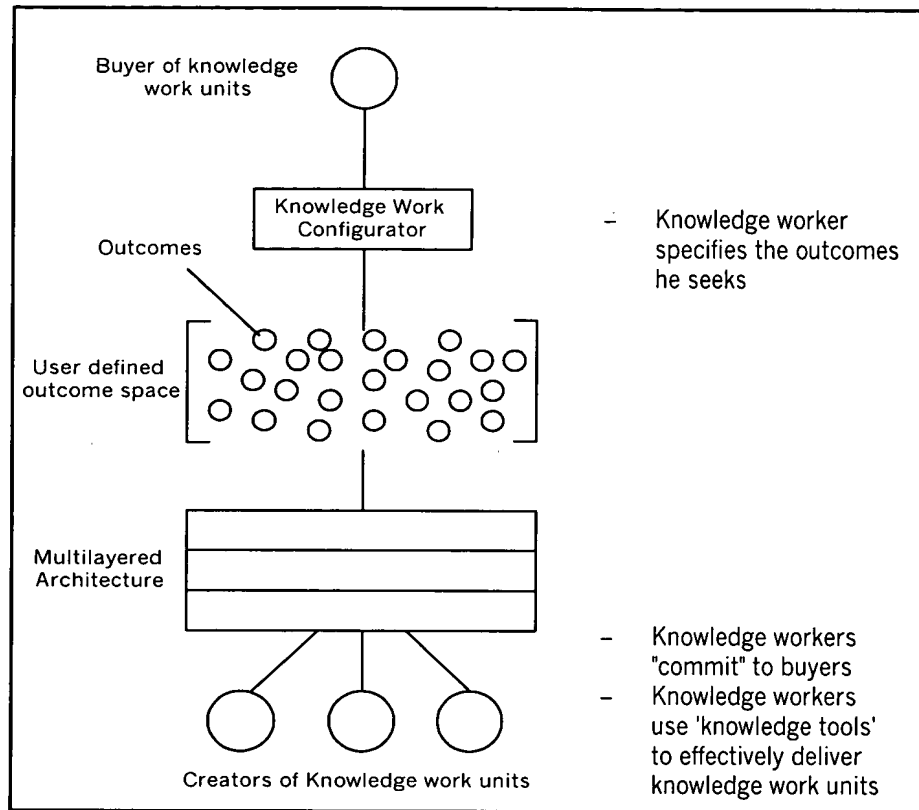


FIG. 7: MULTIPLE PRODUCERS AND MULTIPLE BUYERS OF KNOWLEDGE WORK UNITS



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FIG. 8: MULTI-LAYERED MULTI-LEVEL ARCHITECTURE

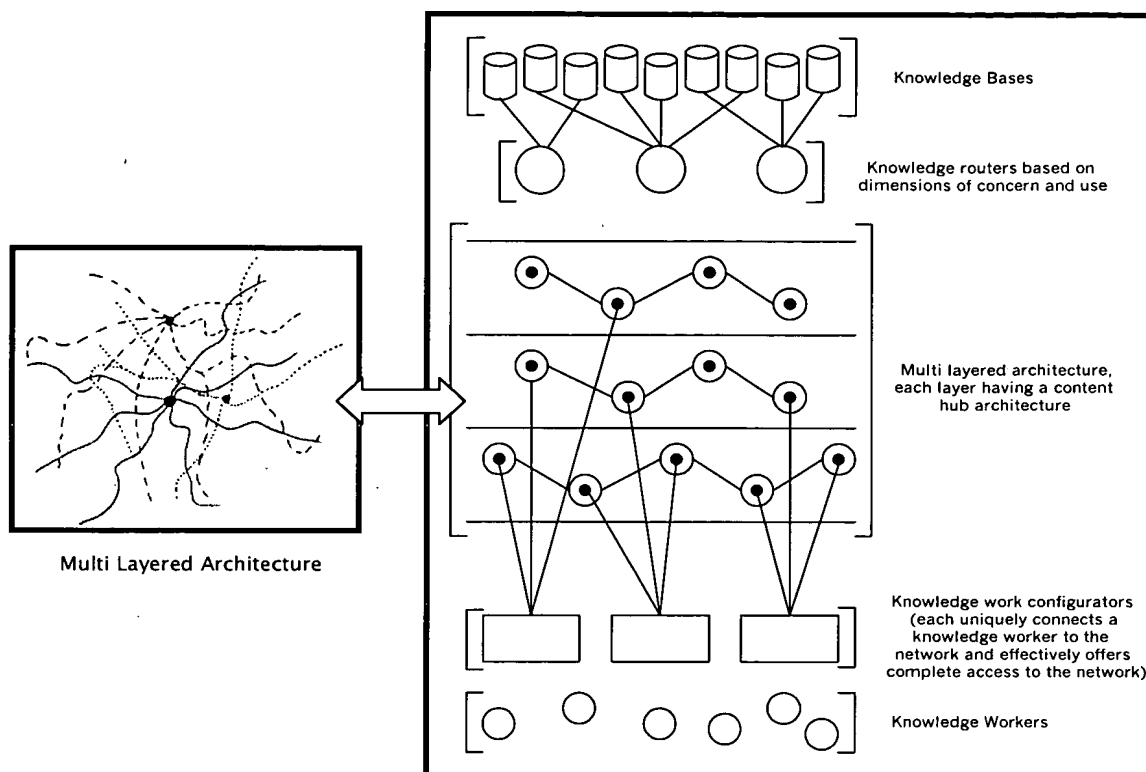


FIG. 9: ENTRY INTERFACE INTO THE PERSONAL PORTAL

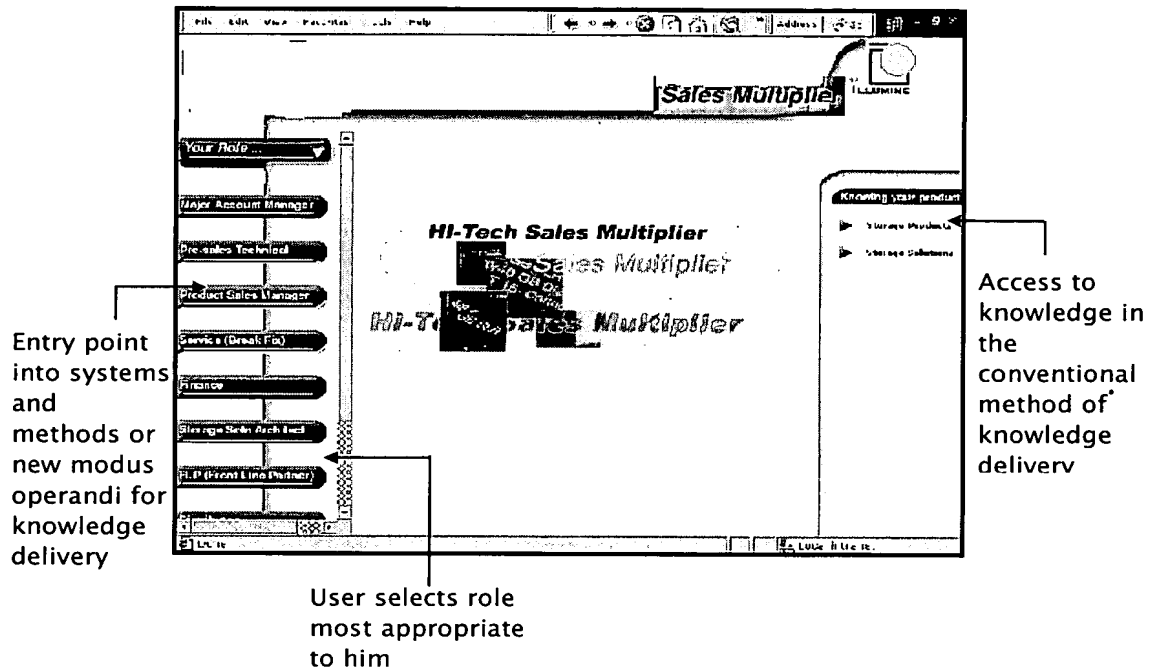


FIG. 10: DOCUMENT DISPLAY IN CONVENTIONAL METHOD

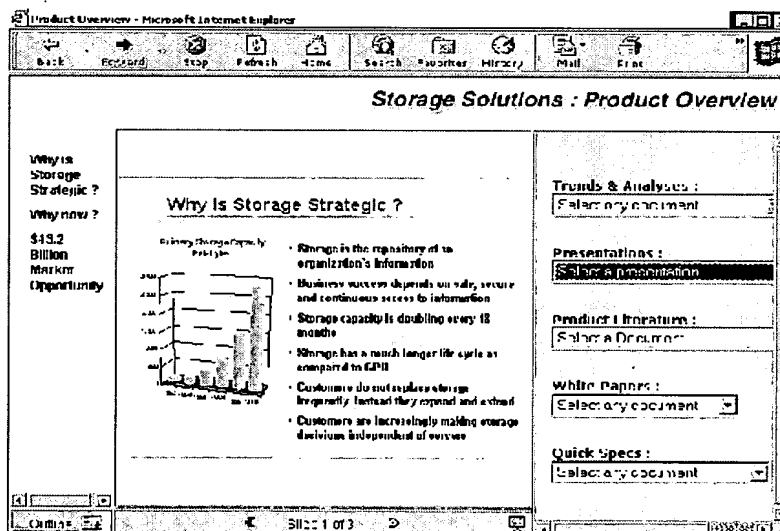
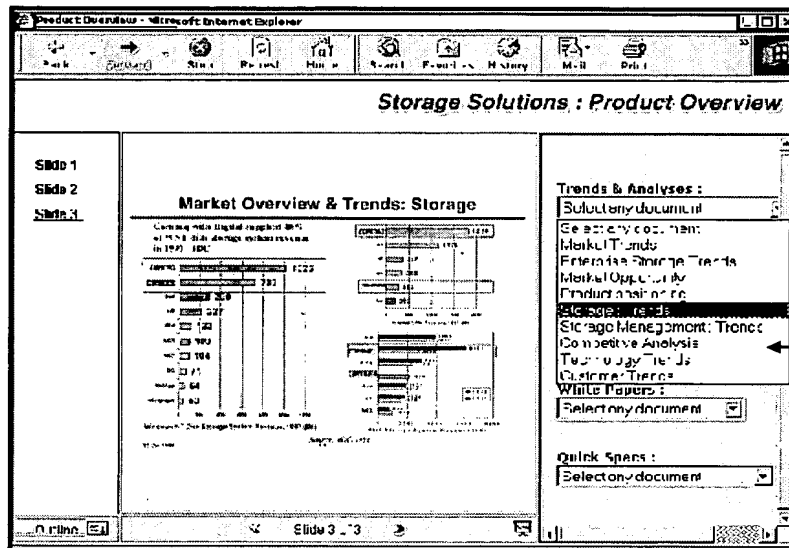
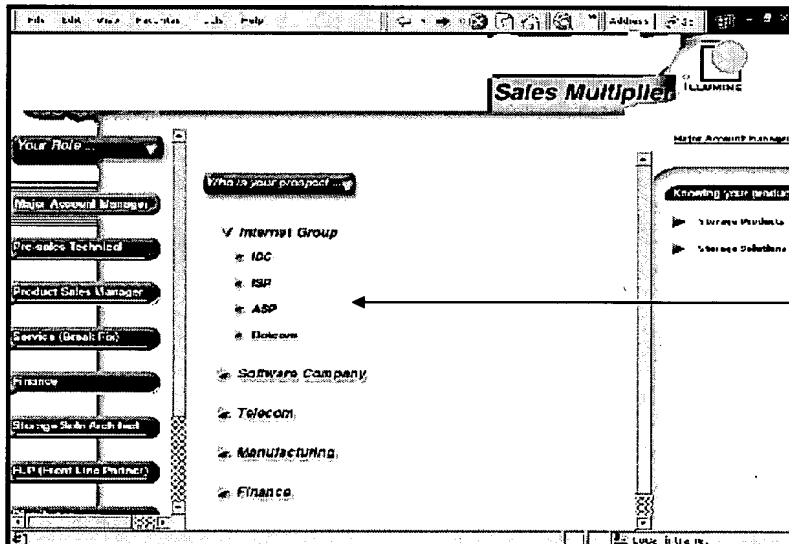


FIG. 11: DOCUMENT DISPLAY IN CONVENTIONAL METHOD



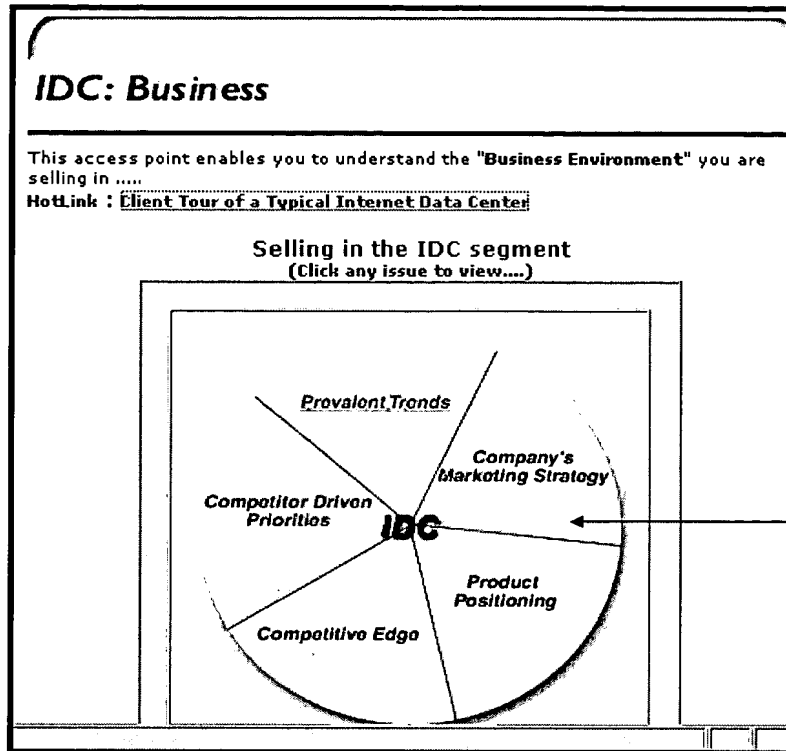
Conventional delivery formats based on document or information category

FIG. 12: CONTEXT SPECIFICATION INTERFACES



User focuses on specific sales context (choice of customer and sales activity)

FIG. 13: ACCESS MAP FRAMEWORK



Access framework mapping out the sales person's thought process or issues he faces when achieving his outcome - in this case, 'understanding the client business'

FIG. 14: CUSTOMIZED DOCUMENT CLUSTERS

Key Market Trends - Microsoft Internet Explorer

Internet Data Centre (IDC)

Key Market Trends

Company Statistics

News & Analysis

Access to tacit knowledge sharing interfaces

All relevant documents that meet the user's specific need

FIG. 15: DOCUMENT DISPLAY

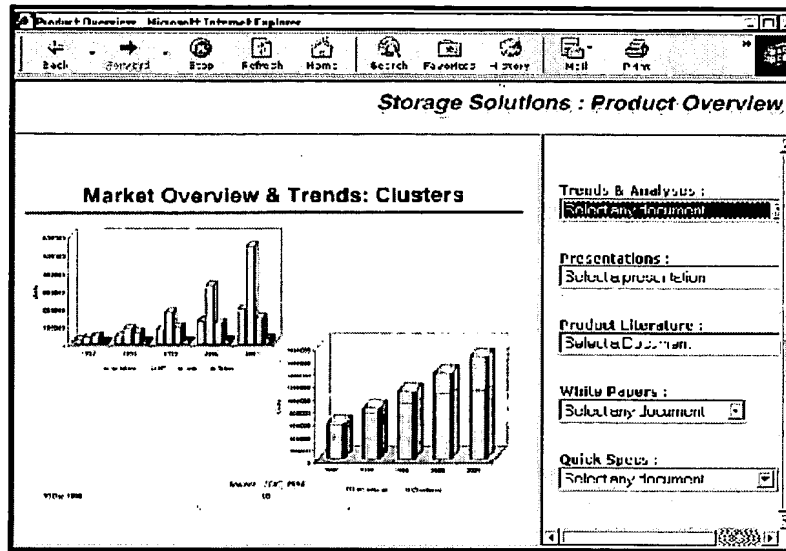
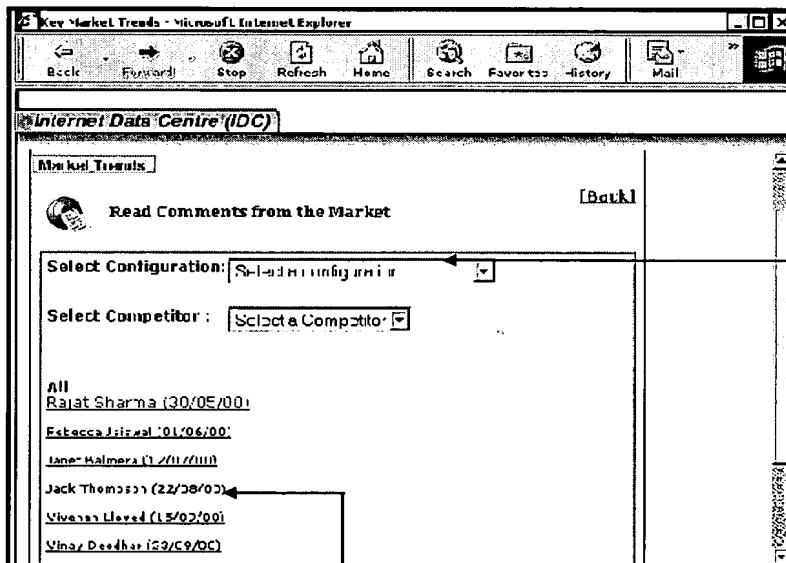
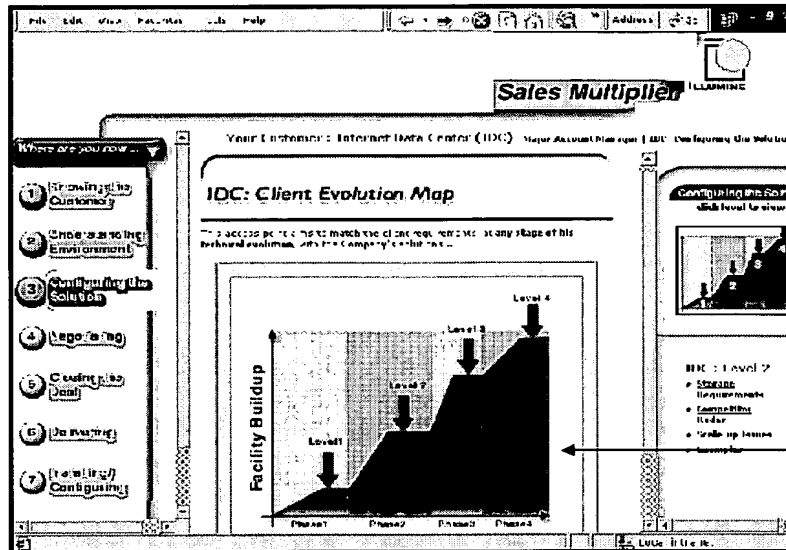


FIG. 16: TACIT KNOWLEDGE SHARING INTERFACES



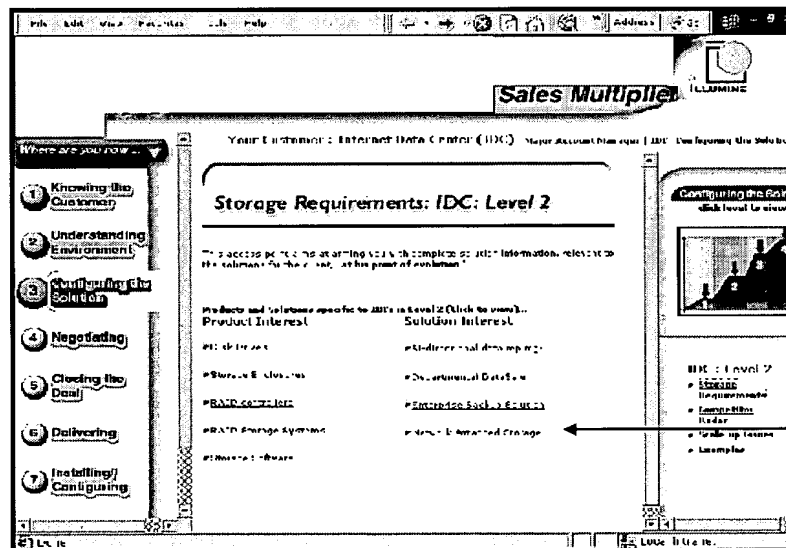
Tacit knowledge sharing interfaces

FIG. 17: ACCESS MAP FRAMEWORK



Knowledge access framework mapping out the sales person's thought process or issues he faces when achieving his outcome - in this case, 'forecasting the client needs in order to configure, the right solution'

FIG. 18: ACCESS MAP FRAMEWORK



Knowledge access framework mapping out the sales person's thought process or issues he faces when achieving his outcome - in this case, 'understanding the products in order to configure the right solution'

FIG. 19: HARD AND SOFT DATA ACCESS

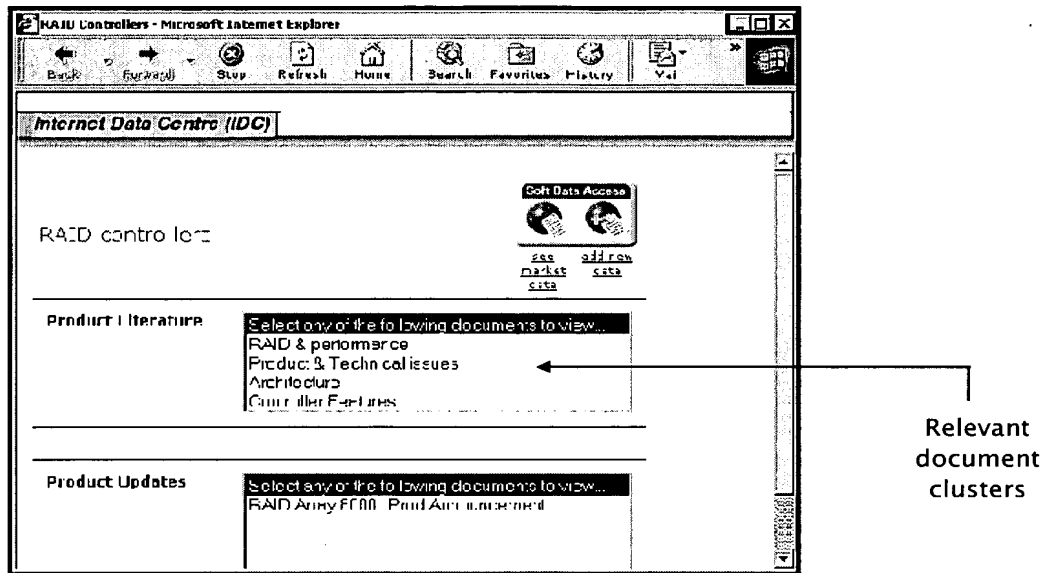


FIG. 20: HARD AND SOFT DATA ACCESS

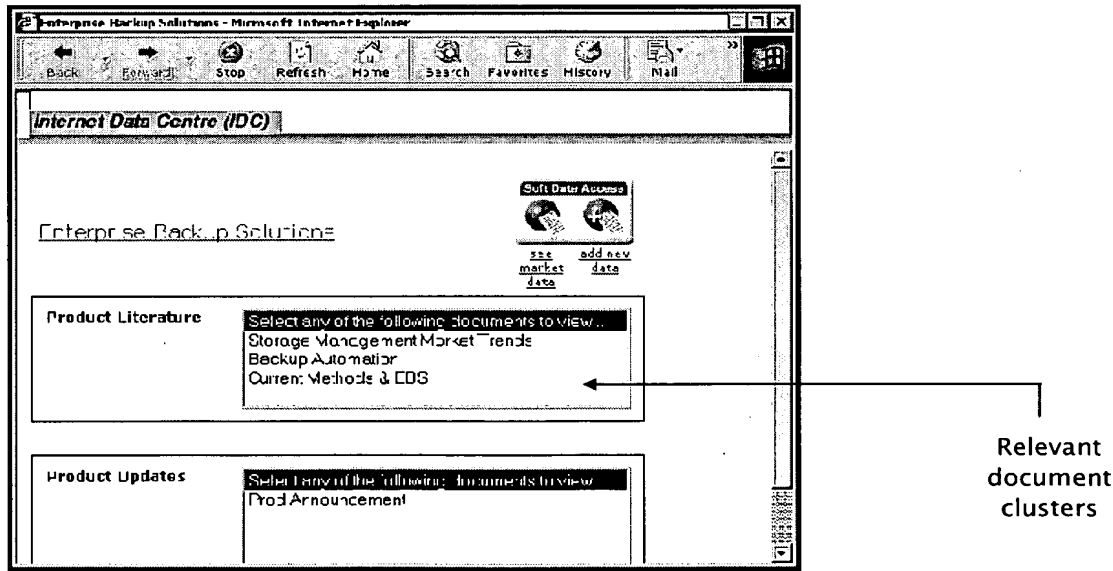


FIG. 21: DOCUMENT DISPLAY (HARD KNOWLEDGE)

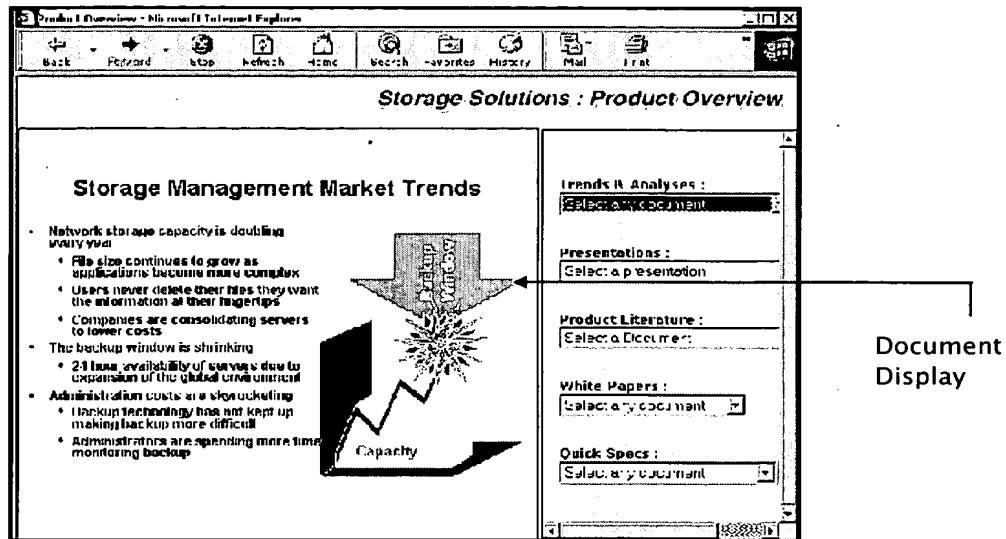


FIG. 22: TACIT KNOWLEDGE DISPLAY

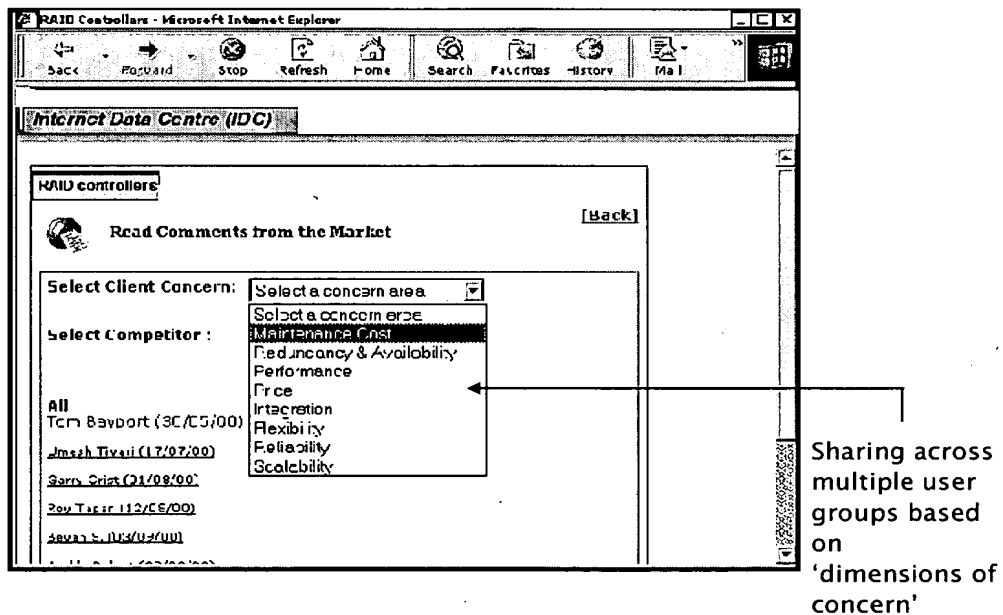


FIG. 23: ACCESS MAP FRAMEWORK

